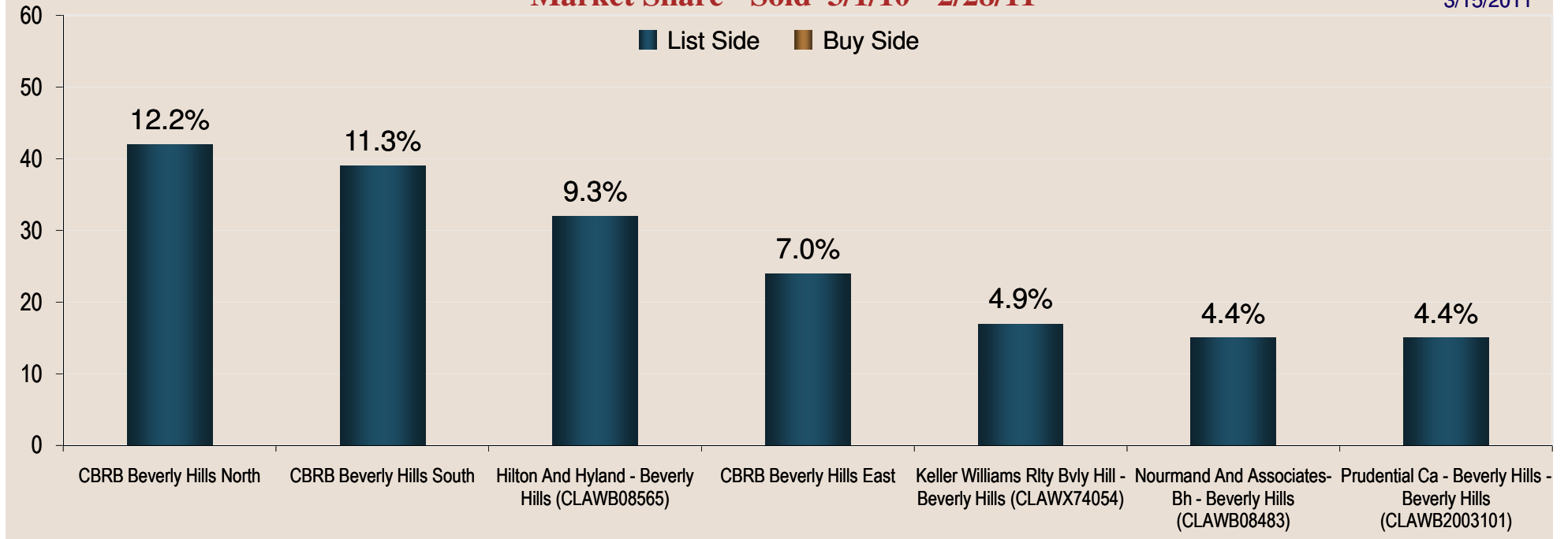


Units

## Market Share - Sold 3/1/10 - 2/28/11

3/15/2011



FILTER: Prop. Types: SFH Condo TwnHm Areas: Beverly Hills (239), Beverly Hills Post Office (105)

Competitors - by Office	Sold By Date Range			Sold By Date Range %Share			Sold By Date Range (\$Volume_000's)			Sold By Date Range (\$Vol) %Share		
	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total
CBRB Beverly Hills North	42	32	74	12.2%	9.3%	10.8%	108,866	88,609	197,475	10.2%	8.3%	9.3%
CBRB Beverly Hills South	39	23	62	11.3%	6.7%	9.0%	172,445	58,428	230,873	16.2%	5.5%	10.8%
Hilton And Hyland - Beverly Hills (CLAWB08565)	32	22	54	9.3%	6.4%	7.8%	216,565	166,290	382,855	20.3%	15.6%	17.9%
CBRB Beverly Hills East	24	15	39	7.0%	4.4%	5.7%	49,633	39,634	89,267	4.7%	3.7%	4.2%
Keller Williams Rlty Bvly Hill - Beverly Hills (CLAWX74054)	17	17	34	4.9%	4.9%	4.9%	25,466	38,227	63,693	2.4%	3.6%	3.0%
Nourmand And Associates-Bh - Beverly Hills (CLAWB08483)	15	11	26	4.4%	3.2%	3.8%	46,819	49,273	96,092	4.4%	4.6%	4.5%
Prudential Ca - Beverly Hills - Beverly Hills (CLAWB2003101)	15	16	31	4.4%	4.7%	4.5%	35,768	45,316	81,083	3.4%	4.2%	3.8%
All Other	160	208	368	46.5%	60.5%	53.5%	411,722	581,508	993,231	38.6%	54.5%	46.5%
<b>TOTALS</b>	<b>344</b>	<b>344</b>	<b>688</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>1,067,284</b>	<b>1,067,284</b>	<b>2,134,568</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Based on information from Combined L.A. Westside Multiple Listing Service for the period 3/1/10 through 2/28/11. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker Residential Brokerage does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market. Owned and Operated by NRT LLC.



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